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The Competition Authority,
14 Parnell Square,
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By fax: (01) 8045401
Original by post

Competition Authority study of import / distribution sector to be completed by 30th
April

9th March 2009

Dear Sirs,

Glanbia Consumer Foods welcomes the Competition Authority's investigation aimed at highlighting the gross and unfair demands placed on suppliers by certain retailers in the retail sector. These demands are above and beyond normal contractual negotiated terms, are often arbitrary and are often not translated into reduced prices for the consumer.

We are disappointed to note that the Tánaiste's reference to the European Commission's recent call for consumer protection agencies to monitor potentially unfair commercial practices in the food sector do not appear strongly in the Competition Authority's terms of reference for this inquiry, but trust that this will be addressed in the course of the Recommendations.

Glanbia is strongly supportive of the immediate introduction of fair trade legislation which will allow for a more balanced relationship between supplier and retailer than would otherwise be the case. It should be noted that such types of legislation are prevalent in many European jurisdictions.

Regrettably, we are not in a position to make a more detailed submission due to reasons of confidentiality.

Yours faithfully,

Colin Gordon
Chief Executive
Glanbia Consumer Foods

c.c. Michael O'Hara

Glanbia Foods Society Limited
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Glanbia Foods Society Limited
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